What the Coming Wave of Electric Vehicles Means for Georgia:

Effects on Gas Stations & Brownfield Implications

GBA 2023 Seminar



More Charging

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EV

Rideshare and Taxi

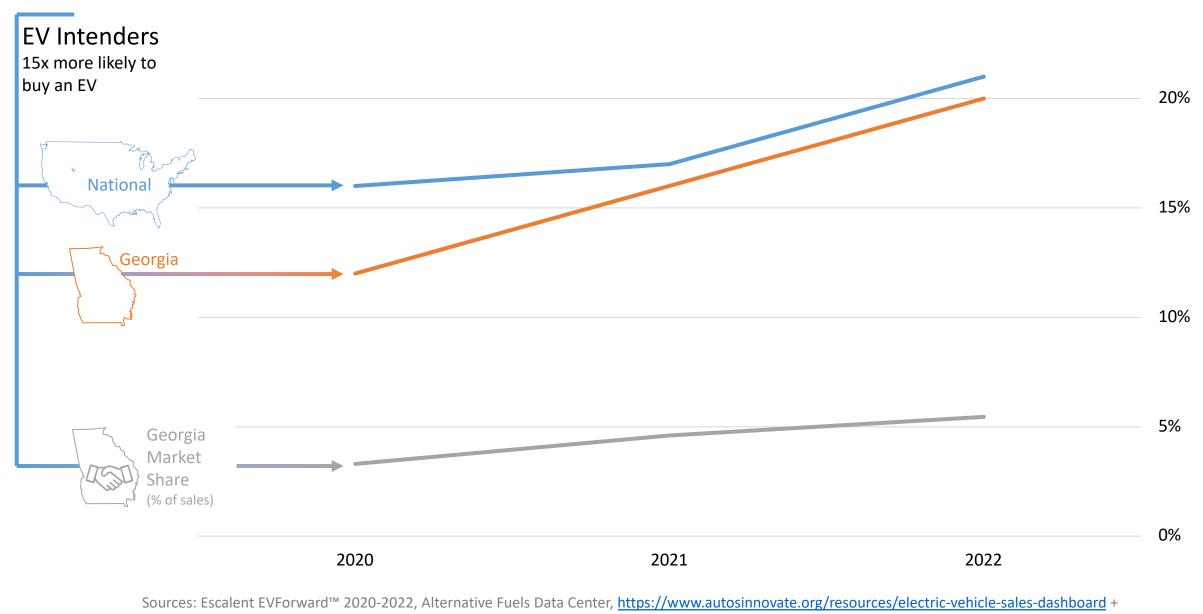
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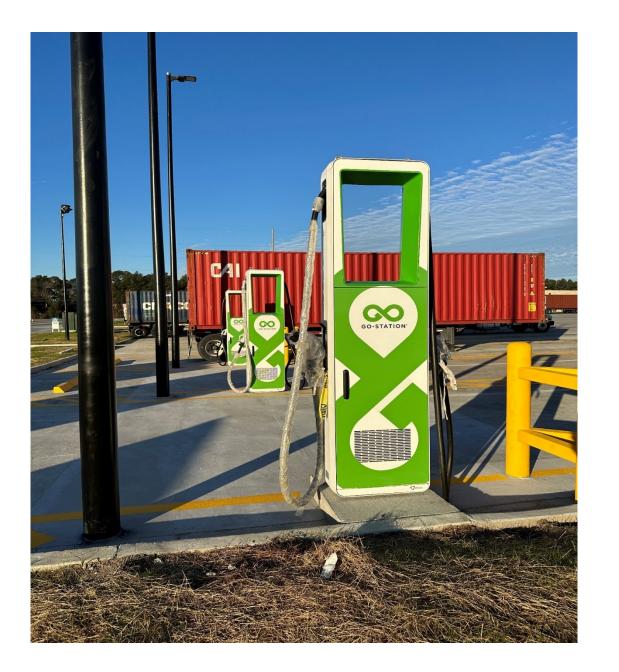
Utility, Government Port, Commercial, Delivery



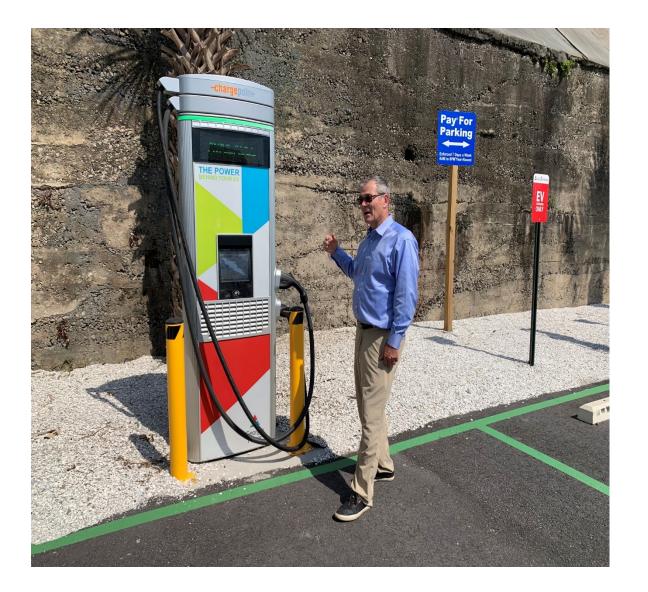
EVAdoption, LLC

6

25%



At Savannah port – For EV truck use



Tybee Island Community charger -Built & owned by Georgia Power



Portable, moveable charger



Jimmy Carter National Historical Park – Free charging



EV bus charging



EV boat



Americus courthouse -Free charging



City of Sandersville - Level 2 charging

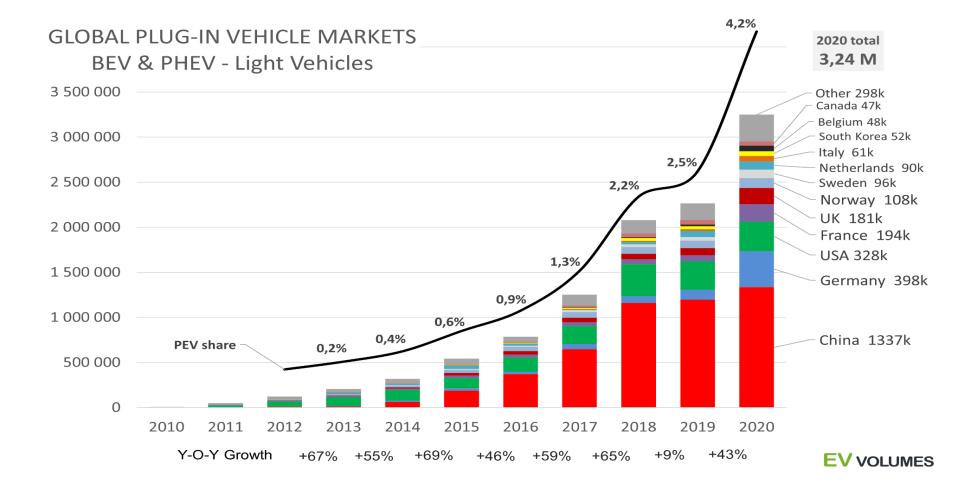
Overall Trends

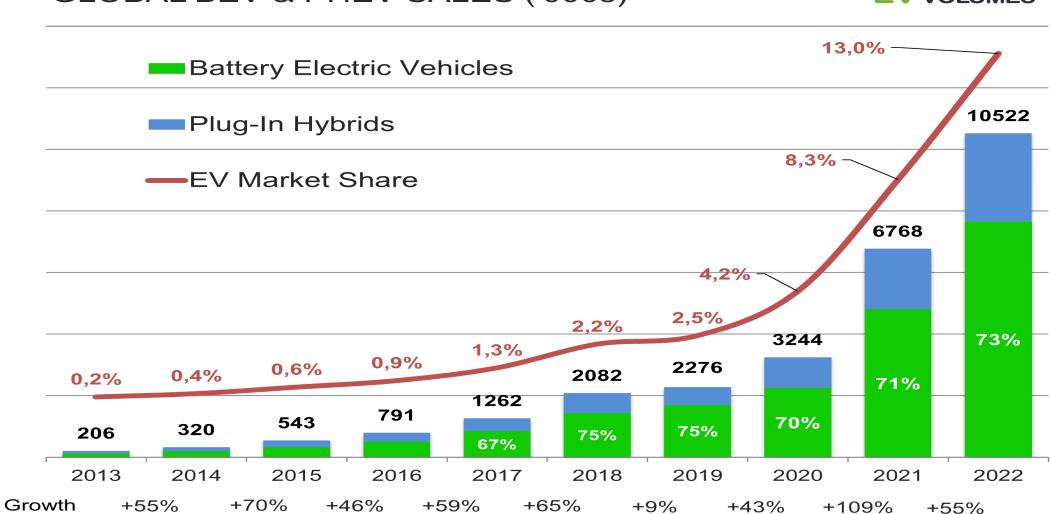
- Increasing electric vehicle (EV) production & use
 - Biden administration By 2030, goal for 50% of new cars sold in U.S. to be zero emission



- 1.9M EVs in operation in U.S. (as of October 2022) 0.7% of 281M vehicles in operation
- By 2030, goal for 500,000 public EV chargers/ports in U.S.
- Potential for redevelopment & repurposing of gas station sites
 - Per U.S. EPA, believed that 50% of approximately 450,000 U.S. Brownfields are affected by petroleum contamination

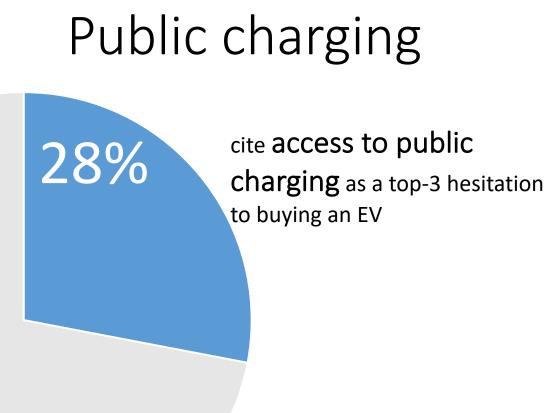
The future of cars is electric – but how soon is this future? (FTI Consulting)

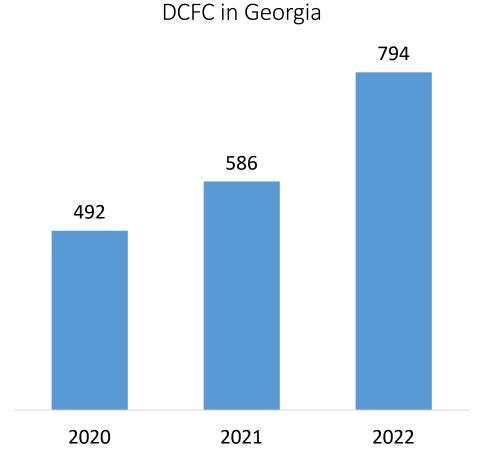




GLOBAL BEV & PHEV SALES ('000s)

EV VOLUMES





18

Potential effect on gas stations

- •Approx. 145,000 gas stations in U.S. (2020)
- •<u>Declining</u> -- In 1994, more than 200,000 gas stations
- Dunec (FTI):
 - Estimates 50% of U.S. gas stations will retire by 2030
- •Boston Consulting Group:

Between 25% - 80% of the fuel retail market could be unprofitable in the next 15 years

Gas stations & Brownfields

- Thousands of expected additional Brownfield sites could be coming
- Prime/key locations
- Who pays for environmental cleanup? Are state UST programs ready?
- Opportunity to envision their future & redevelopment
- Some gas stations expected to evolve to include both fueling & EV





Reimagining gas & charging stations – What next generation may look like









Gas station transformations

• Conversion of Shell gas station in London, UK area to EV charging-only



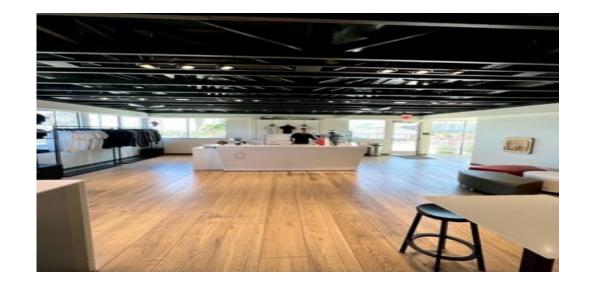














Thank you

- Sources include:
 - <u>https://www.ev-volumes.com/</u>
 - <u>https://www.autosinnovate.org/resources/electric-</u> vehicle-sales-dashboard
 - •U.S. Department of Energy, Alternative Fuels Data Center